

THE ISLAMIC CORPORATION FOR THE INSURANCE OF INVESTMENT AND EXPORT CREDIT

# CATALYZING DEVELOPMENT IN Central Asia

مجموعة البنك الإسلامي للتنمية Islamic Development Bank Group





ICIEC was established in 1994 in Jeddah, Saudi Arabia, as a specialized multilateral insurer and member of the Islamic Development Bank Group.



# ICIEC's offers a range of trade and investment solutions:

### **Credit Insurance**

Facilitates member countries' exports to the rest of the world.



### **Investment Insurance**

Facilitates the flow of foreign direct investment into member countries.



Facilitates import of strategic and capital goods by member countries from non-member countries.



### **Intra-OIC Cooperation**

Facilitate trade, investment and information sharing between OIC member countries.



## **ICIEC's Risk Mitigation Solutions**



#### Banks and Financial Institutions

#### Credit Insurance Solutions:

- Insurance of Letters of Credit
- Insurance

#### Investment Insurance Solutions:

- Non-Honoring of Sovereign Financial Obligations
- Cross-Border Loans



#### Corporates

#### **Credit Insurance Solutions:**

 Insurance of Supplier Credit

#### **Investment Insurance Solutions:**

 Political Risk Insurance for Equity Investments/ Projects

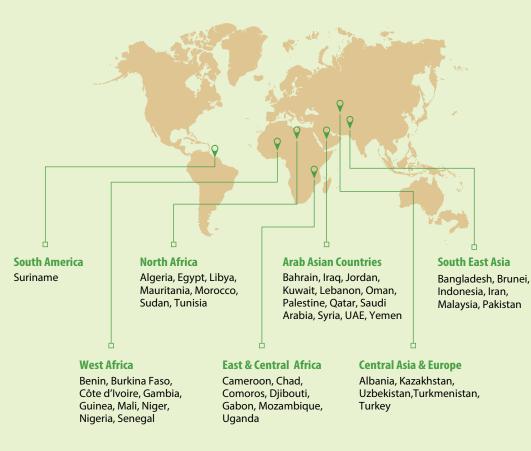


#### Export Credit Agencies / Insurers

# Export Credit and Investment Reinsurance Solutions:

Reinsurance/
Co-insurance

# ICIEC serves 47 Member Countries spanning from Suriname in Latin America to Indonesia in East Asia.



# **ICIEC's Added Value**

## As a member of the Islamic Development Bank, ICIEC benefits from "preferred creditor status" and adds unique value to transactions:



#### Credit Enhancement

ICIEC's Aa3 rating helps Member Countries in reaching a broader base of international finance with longer terms (up to 20 years) with lower costs.





Risk

ICIEC's

insurance

solutions

mitigate

risks.

Political &

Commercial



#### Synergy with the Mitigation **IsDB Group**

A and B loan structures, collaboration with the IsDB (PPP Division) and the Group entities (ITFC, ICD) to mobilize resources from international lenders.



#### Capacity **Expansion**

Creating capacity in the insurance market through reinsurance and by bringing in private insurers.

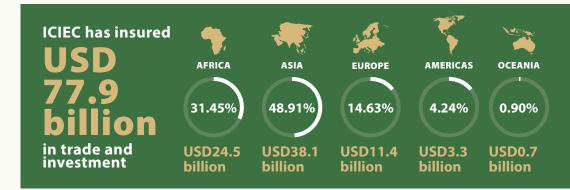


#### **Dispute Resolution**

ICIEC's early involvement in a dispute between the investor and the Member Country may prevent escalation into a claim situation.

# tnerships

#### with national ECAs, reinsurers, banks and other multilateral institutions



# **ICIEC catalyzes sustainable development in strategic sectors:**

Health Aariculture Energy USD2.0 USD29.3 USD1.4 hillion billion since inception since inception since inception Manufacturing Infrastructure Others **USD23.8** USD5.0 USD15.73 billion billion billion since inception since inception since inception

## **ICIEC's COVID-19 Response**

ICIEC responded immediately to adapt operations and support Member Country relief. ICIEC prioritizes projects that contribute to COVID-19 recovery (facilitating the import of pharmaceuticals, bolstering the expansion of healthcare infrastructure, supporting the imports of critical foodstuffs, etc.).

In addition to participating in relief programs, the Corporation has participated in numerous online knowledge-exchange events and has forged a plethora of new partnerships in order to expand capacity and strengthen the OIC's response to COVID-19.



#### ICIEC actively contributed to IsDB's **USD2.3 billion** Strategic Response Preparedness Program (SPRP), providing a total of **USD643 million** in business insured

to support essential

trade flows for Member



ICIEC is prioritizing support for low-income Member Countries, including **USD262 million** toward the healthcare sector and **USD331 million** toward supporting imports of essential commodities.



ICIEC and ISFD implemented the ICIEC-ISFD COVID-19 Emergency Response Initiative (ICERI), including up to **USD400 million** in grant funding to support trade flows to importdependent Member Countries.



ICIEC and IsDB jointly implemented the innovative **USD2 billion** COVID-19 Guarantee Facility in support of the private sector.

## **ICIEC's Role in Central Asia**

Central Asia is a strategic location for trade as the region connects Europe to the major hubs of Russia, China and Japan. ICIEC supports trade and investment flows for Member Countries located within the Central Asia region by mitigating political & commercial risks. Through its range of risk mitigation solutions and preferred creditor status, the leading multilateral insurer assists Member Countries in attracting foreign direct investment for projects in critical sectors.

ICIEC also plays a role in promoting intra-OIC trade between Central Asian Member Countries and Member Countries in other regions. As part of its mission, ICIEC seeks to increase global trade integration, foster cooperation among markets in the Global South as well as support in periods of trade turmoil.

### **ICIEC Member Countries in Central Asia**







#### **ICIEC Partner Institutions in Central Asia**





INVESTMENT PROMOTION AGENCY UNDER THE MINISTRY OF INVESTMENTS AND FOREIGN TRADE OF THE REPUBLIC OF UZBEKISTAN



# Republic of Kazakhstan





2019 data collected from the Statistical, Economical, and Social Research and Training Centre for Islamic Countries (SESRIC).





#### **Natural Resources**

Petroleum, natural gas, coal, iron ore, manganese, chrome ore, nickel, cobalt, copper, molybdenum, lead, zinc, bauxite, gold, and uranium.



**Key Industries** 

Oil and gas, mining, agriculture, services.



#### **Main Agricultural Products**

Wheat, whole fresh cow milk, indigenous cattle meat, potatoes, indigenous sheep meat.



# Exports USD57,677 million

Main Export Partners

Italy, China, Russia, Netherlands, France and Republic of Korea Intra-OIC Exports USD8,007 million

#### Main Intra-OIC Export Partners

Turkey, Uzbekistan, Tajikistan, Kyrgyzstan, Malaysia



# Imports USD38,419 million

Main Import Partners

Russia, China, Republic of Korea, Italy and Germany Intra-OIC Imports USD4,727 million

#### Main Intra-OIC Import Partners

Turkey, Uzbekistan, Indonesia, Kyrgyzstan, Tajikistan

× /
127
La N
NY NY

#### **Trade Strengths:**

Significant natural resources, abundant FDI, net creditor position, well endowed sovereign wealth fund, Member of the Eurasian Economic Union (EAEU) and China's Belt and Road Initiative (BRI), strategically located between Europe, Russia and China.

## **ICIEC and Kazakhstan**

Kazakhstan joined ICIEC Membership in 2003. ICIEC has since insured a total of USD 1.94 billion for trade and investment in Kazakhstan. This total can be broken down into USD 996 million in cover for the import of strategic goods into Kazakhstan and USD 939 million in cover for exports out of Kazakhstan.

In 2020, ICIEC extended USD 9.5 million in Specific Transaction Policy to Eurasian Machinery, the official distributor of Hitachi Construction Machinery (HCM) in Kazakhstan and Central Asia, covering 80% of the total sales contract and assisting in the import of capital goods. The cover has allowed Eurasian Machinery to provide four Hitachi excavators to the Kazakhstan mining sector. ICIEC's involvement in the transaction helped support Kazakhstan's mining sector, increasing production capacity and securing new jobs.

In line with ICIEC's priority to cooperate with Member Countries' national Export Credit Agencies and help them support their national exports, ICIEC has maintained an excellent relationship with KazakhExport, signing a Memorandum of Understanding for cooperation in 2014. The MoU promotes cooperation and expands the insurance capacity of both institutions. In 2015, ICIEC extended USD 21 million in reinsurance support to KazakhExport for the export of locomotives to Azerbaijan Railways.

ICIEC is closely following the PPP projects in Kazakhstan and is in contact with the Kazakhstan PPP Center and international banks to support PPP projects in Kazakhstan. ICIEC is also working with its IsDB Group peers IsDB, ITFC and ICD to enhance the Group's synergy and expand joint operations in Kazakhstan.

# Republic of Turkmenistan





2019 data collected from Statistical, Economical, and Social Research and Training Centre for Islamic Countries (SESRIC).



Total Area 488,100 km<sup>2</sup>



고 9999

Foreign Direct Investment Inward Fl USD2,166 million

GDP USD48,276,466,705



Bordering Countries

Afghanistan, Iran, Kazakhstan, and Uzbekistan



GDP Per Capita USD8,142



Growth Rate 1.55%



Natural Resources Petroleum, natural gas, sulfur, and salt.



Key Industries

**Population** 

5,942,089

Natural gas, oil, petroleum products, textiles, food processing.



#### **Main Agricultural Products**

Whole fresh cow milk, indigenous sheep meat, indigenous cattle meat, cotton lint, and wheat.



# Exports USD10,365 million

Main Export Partners

China, Uzbekistan, Azerbaijan, Turkey and Romania Intra-OIC Exports USD1,360 million

#### Main Intra-OIC Export Partners

Uzbekistan, Azerbaijan, Turkey, Kazakhstan and Tajikistan



# Imports USD2,993 million

Main Import Partners

Turkey, Russia, China, Germany and Kazakhstan Intra-OIC Imports USD1,011 million

#### Main Intra-OIC Import Partners

Turkey, Kazakhstan, Uzbekistan, Azerbaijan, Malaysia



### Trade Strengths:

Large natural gas reserves, strategic position between China, Russia and Europe, located on the Caspian Sea, healthy public accounts and a moderate level of debt.

## **ICIEC and Turkmenistan**

Turkmenistan is an upper-middle income country with the second highest GDP per capita in Central Asia. Turkmenistan's economy enjoys regular revenues from hydrocarbons and limited exposure to international financial markets. After reaching 6.3% in 2019, GDP growth slowed down to an estimated 0.8% in 2020 as a consequence of the COVID-19 global crisis, though growth is estimated to pick up to 4.6% over 2021 and 3.9% in 2022, driven by the recovery in gas exports.

Since Turkmenistan joined ICIEC as a Member Country in 2019, the Corporation has been growing its presence within the country, seeking opportunities to promote foreign direct investment and expand Turkmenistani exports. ICIEC stands ready to support Turkmenistan by mitigating political and commercial risk for trade and investment through the provision of its Shari'ah compliant insurance solutions for banks, corporates, export credit agencies, and other insurers. ICIEC prioritizes support for projects that contribute to Turkmenistan's strategic development goals.

Currently, ICIEC is in contact with several international banks to support transportation and agricultural sectors in the country. ICIEC is also in contact with IsDB, ITFC and ICD in order to create synergy from joint operations in Turkmenistan.

# **Republic of** Uzbekistan





2019 data collected from the Statistical, Economical, and Social Research and Training Centre for Islamic Countries (SESRIC).



USD2,286 million

#### **Population** 33,580,650



**Bordering Countries** 

Tajikistan, and Turkmenistan

**GDP** USD57,921,285,671

Afghanistan, Kazakhstan, Kyrgyzstan,



**GDP Per Capita** USD1,725



**Growth Rate** 1.88%



Natural Resources

Natural gas, petroleum, coal, gold, uranium, silver, copper, lead and zinc, tungsten, and molybdenum.



#### **Key Industries**

Natural gas and oil, mining, machine building, chemical, and electrical power industries.



#### **Main Agricultural Products**

Whole fresh cow milk, indigenous cattle meat, cotton lint, wheat, tomatoes, and grapes.



# Exports USD14,914 million

Main Export Partners

Russia, China, Kazakhstan, Turkey, and Kyrgyzstan Intra-OIC Exports USD4,401 million

#### Main Intra-OIC Export Partners

Kazakhstan, Turkey, Kyrgyzstan, Afghanistan and Iran



# Imports USD21,855 million

Main Import Partners

China, Russia, Republic of Korea, Kazakhstan, and Turkey Intra-OIC Imports USD4,428 million

#### Main Intra-OIC Import Partners

Kazakhstan, Turkey, Turkmenistan, Iran and Tajikistan



#### **Trade Strengths:**

Resilient economy, abundant natural resources, young population, net creditor position, dynamic and diplomatic bilateral relations, Enhanced Partnership and Cooperation Agreement with the European Union (EU), strategic position between Europe, Russia and China.

## **ICIEC and Uzbekistan**

Uzbekistan joined ICIEC Membership in 2019. ICIEC has since facilitated a number of seminal sustainable development projects in Uzbekistan amounting to USD 126 million in total cover in sectors involving telecom, manufacturing, and SMEs.

ICIEC provided a total cover of USD 50 million for transactions between two of China's largest telecom equipment manufacturers and Uzbekistan's state-owned telecom operator. ICIEC's support enables Uzbekistan to facilitate growth in its telecom sector and aligns with the Government's National Development Strategy for 2017-21. ICIEC also extended a EUR 30 million reinsurance support to EXIAR (Russian ECA) for the construction of Tashkent Metallurgical Factory, which will produce steel for the automotive industry and create over 600 jobs. In another transaction, ICIEC cooperated with ICBC Standard Bank plc, UK for its USD 25 million loan to Sanoat Qurilish Bank to support the SME sector during the COVID-19 pandemic.

By facilitating investment in strategic sectors, ICIEC contributes to foreign direct investment and advances Uzbekistan's specific development goals. ICIEC can support Uzbekistan in other infrastructure-related projects and can help in mobilizing the private sector and financial resources from abroad.

In June 2020, ICIEC and Uzbekinvest, the Export-Import Insurance Company of Uzbekistan, signed a Memorandum of Understanding (MoU) that supports joint efforts, expanding the insurance capacity of both institutions.

In June 2021, ICIEC signed another MoU with the Investment Promotion Agency (UZIPA) under the Ministry of Investments and Foreign Trade to cooperate in attracting Foreign Direct Investments (FDI) into the country.

ICIEC is in contact with the PPP Development Agency and international banks to explore opportunities to support PPP projects such as energy and hospital projects in Uzbekistan. ICIEC is cooperating with international banks for their finance lines to Uzbek banks and entities.



**ICIEC** THE ISLAMIC CORPORATION FOR THE INSURANCE OF INVESTMENT AND EXPORT CREDIT











